

Viisage Differentiators

- **Worldwide document security template database** – Viisage has by far the most extensively trained template document databases in circulation. This includes databases for machine-readable ICAO documents as well as non-ICAO passports and IDs. Viisage works closely with government ministries to stay current with newly issued documents as well as learn about the latest forgery techniques in use.
- **Proven authentication sites** – Viisage currently has over 4,000 installations. Australia and Kuwait are using the iA-thenticate unit in their embassies.
- **Competitive record** – The Viisage iA-thenticate unit frequently wins in head-to-head competition with major competitors such as 3M. Most recent head-to-head wins include: ABN AMRO, Australian Immigration, Australian Customs, Brazil, Belgium Police, and several others.
- **Experience** - Viisage has amassed an incredible group of experts, referred to as our “documetrics” experts in-house. “Documetrics” is now a word our customers have begun using as it relates to the unique type of capabilities and experience our extensive team has in the travel document security features space. Our team of experienced professionals is unmatched anywhere in the world today.
- **Customer endorsements** – The Australians, who are clearly global leaders in the field of deploying technology (vs. man-power like the Israelis) to protect terrorists from entering their borders, selected Viisage over the competition. Barry Kefauver, ex-Director of the US Passport Services, recently stated in public that Australia is simply “the” leader in the deployment of document authentication technology.
- **References** - We have long list of very satisfied users with the iA-thenticate system and our support.
- **One Stop Shopping** – Viisage, as a division of L-1 Identity Solutions, leverages off the biometric technology of sister divisions, Identix for facial and fingerprint, SecuriMetrics for Iris. Viisage also does extensive credentialing work in the US through driver license issuance and works with state governments to comply with the Real ID Act. Viisage is experienced in providing end-to-end solutions based on customer requirements.
- **Reliability and Innovation** – As well as having document authentication customers dating from 2002, long before the competition was thinking about authenticating documents, the number of repeat customers demonstrates their satisfaction with reliability and customer service.
- **End-to-End Identity Solution** - There is simply no other company that can provide the depth and proven technology with as many successful similar deployments.
- **Executive Commitment and Focus** – Our name, L-1 Identity Solutions, speaks to our corporate focus and vision. Unlike several of our competitors who are either a one-product company or a multinational, multi-focused conglomerate of businesses, the solving of identity problems is L1/Viisage's core business. Viisage's executive leadership has confirmed its commitment to be the global leader in the Identity Solutions space.